# Terna Qatar L.L.C.

# FINANCIAL STATEMENTS

**31 DECEMBER 2018** 

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF TERNA QATAR L.L.C.

#### Report on the audit of the financial statements

#### Opinion

We have audited the financial statements of Terna Qatar L.L.C. (the "Company"), which comprise the statement of financial position as at 31 December 2018, and the statement of comprehensive income, statement of cash flows and statement of changes in equity for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2018 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in Qatar, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Material uncertainty related to going concern

Without qualifying our opinion, we draw attention to Note 2 to the financial statements, which describes that the Company has incurred net losses from operations resulting in accumulated losses of QR 95,054,460, which exceeded 50% of its share capital as at 31 December 2018. Article 298 of the Qatar Commercial Companies' Law No. 11 of 2015 requires that in such an event, the managers of the Company shall, within 30 days from the date when the losses reach this limit, propose to the general assembly the need to cover the shortage in capital or dissolve the Company's Articles of Association. If the managers neglected to invite the shareholders or if the shareholders failed to reach a decision on the matter, the manager or the shareholders, as the case may be, shall be jointly liable for the obligations of the Company that arise out of their negligence. In addition, as at 31 December 2018, the Company's current liabilities exceeded its current assets by QR 36,364,458.

These conditions as set forth in Note 2, indicate the existence of a material uncertainty that may cast significant doubt about the Company's ability to continue as a going concern. The Company is dependent on continued financial support from its shareholders. In this regard, on 30 June 2013, Terna Overseas Limited Company (one of the shareholders) issued a subordinated loan to the Company in order to resolve the capital deficiency of the Company as further explained under Note 17 to the financial statements. Further, the shareholders of the Company have confirmed their continuing financial support to enable the Company to meet its liabilities as they fall due, and continue its operations for a foreseeable future. Accordingly, these financial statements have been prepared on a going concern basis and do not include any adjustment that may arises from this uncertainty.

#### Responsibilities of management and Board of Directors for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are responsible for overseeing the Company's financial reporting process.

# INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF TERNA QATAR L.L.C. (CONTINUED)

#### **Report on the audit of the financial statements (continued)**

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Report on legal and other regulatory requirements

Furthermore, in our opinion, proper books of account have been kept by the Company and the financial statements comply with the Qatar Commercial Companies' Law No. 11 of 2015 and the Company's Articles of Association. We have obtained all the information and explanations we required for the purpose of our audit, and are not aware of any violations of the above mentioned law or the Articles of Association having occurred during the year, which might have had a material adverse effect on the Company's financial position or performance.

Ahmed Sayed Of Ernst & Young Auditor's Registration No. 326

Date: Doha

# Terna Qatar L.L.C.

# STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2018

	Notes	2018 QR	2017 QR
Revenue	5	27,824,528	44,238,990
Direct costs	6	(39,054,188)	(69,595,849)
GROSS LOSS		(11,229,660)	(25,356,859)
Other income	7	72,580	2,154,549
General and administrative expenses	8	(447,264)	(521,123)
Provision for impairment of receivables	13	(571,859)	-
LOSS FROM OPERATIONS		(12,176,203)	(23,723,433)
Foreign currency exchange gain (loss)		32,516	(675,372)
Finance costs	9	(979,709)	(4,929,865)
LOSS BEFORE TAX		(13,123,396)	(29,328,670)
Income tax expense	10	-	-
LOSS AND TOTAL COMPREHENSIVE LOSS FOR THE YEAR	-	(13,123,396)	(29,328,670)

The attached notes 1 to 25 form part of these financial statements.

# Terna Qatar L.L.C. STATEMENT OF FINANCIAL POSITION At 31 December 2018

	Notes	2018 QR	2017 QR
ASSETS			
Non-current asset			
Property and equipment	12	7,148,102	8,621,703
Current assets			
Contract asset	11	434,380	4,927,551
Trade and other receivables	13	7,352,926	15,495,226
Bank balances and cash	14	1,751,665	4,939,135
		9,538,971	25,361,912
TOTAL ASSETS		16,687,073	33,983,615
EQUITY AND LIABILITIES			
Equity			
Share capital	15	200,000	200,000
Legal reserve	16	100,000	100,000
Subordinated loan	17	55,310,428	62,275,418
Foreign currency translation reserve	18	6,142,930	3,650,542
Accumulated losses		(95,054,460)	(81,931,064)
Total equity		(33,301,102)	(15,705,104)
Liabilities			
Non-current liability			
Employees' end of service benefits	19	4,084,746	5,289,220
Current liabilities			
Contract liabilities	11	599,321	922,893
Trade and other payables	20	45,180,722	41,067,136
Provisions for loss making contracts	21	123,386	2,409,470
		45,903,429	44,399,499
Total liabilities		49,988,175	49,688,719
TOTAL EQUITY AND LIABILITIES		16,687,073	33,983,615

Konstantinos Iliadis Chief Financial Officer

The attached notes 1 to 25 form part of these financial statements.

# Terna Qatar L.L.C.

# STATEMENT OF CASH FLOWS

For the year ended 31 December 2018

	Notes	2018 QR	2017 QR
OPERATING ACTIVITIES			
Loss before tax		(13,123,396)	(29,328,670)
Adjustments for:			
Depreciation charge for the year	6	1,475,599	3,205,717
Provision for employees' end of service benefits	19	690,979	1,402,618
Reversal of (provision) for loss making contracts	21	(2,286,084)	516,774
Provision for impairment of receivables Interest expense	13 9	571,859	- 7,477
Gain on disposal of property and equipment	9 7	-	(2,005,769)
Gain on disposal of property and equipment	/		(2,003,709)
Operating loss before working capital changes		(12,671,043)	(26,201,853)
Working capital adjustments:			
Contract assets		4,493,171	(4,927,551)
Trade and other receivables		7,570,441	63,456,807
Contract Liabilities		(323,572)	(9,062,900)
Trade and other payables	-	4,113,586	(18,329,342)
Cash from operations		3,182,583	4,935,161
Employees' end of service benefits paid	19	(1,895,453)	(968,216)
Interest paid	9	-	(7,477)
1	-		
Net cash flows from operating activities	-	1,287,130	3,959,468
INVESTING ACTIVITIES			
Purchase of property and equipment	12	(1,998)	(111,471)
Proceeds from disposal of property and equipment	-	-	2,463,117
Net cash flows (used in) from investing activities	-	(1,998)	2,351,646
FINANCING ACTIVITIES			
Payment of subordinated loans	17	(4,472,602)	(32,000,000)
Net movement in loans and borrowings	17	-	(44,298)
	-		( , , , , , , , , , , , , , , , , , , ,
Net cash flows used in financing activities	-	(4,472,602)	(32,044,298)
DECREASE IN CASH AND BANK BALANCES		(3,187,470)	(25,733,184)
Cash and bank balances at 1 January	-	4,939,135	30,672,319
CASH AND BANK BALANCES AT 31 DECEMBER	14	1,751,665	4,939,135

# Terna Qatar L.L.C. STATEMENT OF CHANGES IN EQUITY For the year ended 31 December 2018

	Share capital QR	Legal reserve QR	Accumulated losses QR	Subordinated loan QR	Foreign currency translation reserve QR	Total QR
Balance at 1 January 2017	200,000	100,000	(86,646,520)	110,372,414	21,597,672	45,623,566
Loss for the year Revaluation of subordinated loan Subordinated loan relinquished (Note 17) Realised translation reserve Payment of subordinated loan	- - - -	- - - - -	(29,328,670) 27,992,165 6,051,961	11,895,169 (27,992,165) (32,000,000)	(11,895,169) - (6,051,961) -	(29,328,670) - - (32,000,000)
Balance at 31 December 2017	200,000	100,000	(81,931,064)	62,275,418	3,650,542	(15,705,104)
Loss for the year Revaluation of subordinated loan (Note 17) Payment of subordinated loan (Note 17)	- - 	- - -	(13,123,396)	(2,492,388) (4,472,602)	2,492,388	(13,123,396) - (4,472,602)
Balance at 31 December 2018	200,000	100,000	(95,054,460)	55,310,428	6,142,930	(33,301,102)

# 1 CORPORATE INFORMATION AND PRINCIPAL ACTIVITIES

Terna Qatar L.L.C. (the "Company") was registered and incorporated in the State of Qatar as a company with limited liability on 17 December 2006 under Commercial Registration No. 34407. The principal activities of the Company are engaging in construction contracts and provision of advisory services.

As per the share transfer agreement dated 16 November 2016, the Qatari shareholder of the Company, Mr. Nasser Sulaiman H M Haidar transferred his 65% shareholding in the Company to Mr. Eisa Hussain A M Al-Hammadi (Qatari).

Accordingly, the details in respect of the shareholding of the Company as at 31 December 2018 are as follows.

Name of the Shareholder	Origin	Holding %	No. of shares	Value of the shares QR
Mr. Eisa Hussain A M Al-Hammadi Terna Overseas Ltd.	Qatari Foreign	65% 35%	130 70	130,000 70,000
		100%	200	200,000

The financial statements as at and for the year ended 31 December 2018 were approved and authorized for issue by the Board of Directors on XXX.

# 2 GOING CONCERN

The Company has incurred net losses from operations resulting in accumulated losses of QR 95,054,460, which exceeded 50% of its share capital as at 31 December 2018. Article 298 of the Qatar Commercial Companies' Law No. 11 of 2015 requires that in such an event, the managers of the Company shall, within 30 days from the date when the losses reach this limit, propose to the general assembly the need to cover the shortage in capital or dissolve the Company's Articles of Association. If the managers neglected to invite the shareholders or if the shareholders failed to reach a decision on the matter, the manager or the shareholders, as the case may be, shall be jointly liable for the obligations of the Company that arise out of their negligence. In addition, as at 31 December 2018, the Company's current liabilities exceeded its current assets by QR 36,364,458.

These conditions indicate the existence of a material uncertainty that may cast significant doubt about the Company's ability to continue as a going concern. The Company is dependent on continued financial support from its shareholders. In this regard, on 30 June 2013, Terna Overseas Limited Company (one of the shareholders) issued a subordinated loan to the Company in order to resolve the capital deficiency of the Company as further explained under Note 17 to the financial statements. Further, the shareholders of the Company have confirmed their continuing financial support to enable the Company to meet its liabilities as they fall due, and continue its operations for a foreseeable future. Accordingly, these financial statements have been prepared on a going concern basis and do not include any adjustment that may arises from this uncertainty.

# 3 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# 3.1 Basis of preparation

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB").

The accompanying financial statements have been prepared on the historical cost convention.

These financial statements are presented in Qatari Riyal ("QR"), which is the Company's functional and presentation currency.

This is the first set of the Company's financial statements where International Financial Reporting Standard (IFRS) 9 Financial Instruments and IFRS 15 Revenue from Contracts with Customers have been applied. Changes to significant accounting policies are described in Note 4.

# **3** BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# **3.2** Use of estimates and judgments

The preparation of the financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

Judgments are made by management on the developments, selection and disclosure of the Company's critical accounting policies and the application of these policies and estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised of the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

# Significant accounting judgments, estimates and assumptions

Information about assumptions and estimation uncertainties that have significant risk of resulting in material adjustments are as follows:

# Revenue recognition – construction contracts – Policy applied up to 31 December 2017

When a contract is judged to be a construction contract, revenue is recognized using the percentage of completion method as the construction progresses. The percentage of completion is made by reference to the stage of completion of projects and is determined based on the proportion of total contract costs incurred to date and total estimated contract cost for each contract. The estimated contract cost is assessed based on the project budgets prepared by the Company in which the management of the company uses their best estimates to assess the cost based on the best available information. The project budgets are re-assessed at each reporting date.

# Revenue recognition – construction contracts – Policy applied after 1 January 2018

The Company considers its construction contract to have a single performance obligation on the basis that the Company provides a significant service of integration in creating a combined output. As such, management has concluded that the goods and services are not distinct within the context of the contract.

At contract inception, the total transaction price is determined, being the amount to which the Company expects to be entitled and has rights under the current contract. This includes the fixed price stated in the contract and an assessment of any variable consideration, up or down, resulting from e.g. service penalties/liquidated damages. However, estimates are constrained as there are no historical information available for paid claims or liquidated damages.

The Company uses the input method to measure progress and revenue are recognised in direct proportion to the contract costs incurred to date and total estimated contract cost. The estimated contract cost is assessed based on the project budgets prepared by the Company in which the management of the company uses their best estimates to assess the cost based on the best available information. The project budgets are re-assessed at each reporting date.

# Taxes

Uncertainties exist with respect to the interpretation of complex tax regulations, changes in tax laws, and the amount and timing of future taxable income. Given the wide range of international business relationships and the long-term nature and complexity of existing contractual agreements, differences arising between the actual results and the assumptions made or future changes to such assumptions, could necessitate future adjustments to tax income and expense already recorded. The Company establishes provisions, based on reasonable estimates, for possible consequences of audits by the tax authorities of the respective countries in which it operates. The amount of such provisions is based on various factors, such as experience of previous tax audits and differing interpretations of tax regulations by the taxable entity and the responsible tax authority. Such differences of interpretation may arise on a wide variety of issues depending on the conditions prevailing in the respective Company's domicile.

The Company can recognize deferred tax assets on unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. However, the Company has not recognized deferred tax assets for unused tax losses on the basis that company is unable to assess the likely timing and the level of future taxable profits together with future tax planning strategies.

# **3 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (CONTINUED)

# **3.2** Use of estimates and judgments (continued)

# Useful lives of property and equipment

The management of the Company annually reviews the estimated useful lives of property and equipment based on the period over which the assets are expected to be available for use and are revised if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence. It is possible that future results of operations could be materially affected by changes in the factors mentioned. A reduction in the estimated useful lives of property and equipment would increase the recorded depreciation expense and decrease noncurrent assets.

Depreciation on property and equipment recognized in the statement of comprehensive income amounted to QR 1,475,599 in 2018 (2017: QR 3,205,717). As at 31 December 2018, net carrying value of property, plant and equipment amounted to QR 7,148,102 (2017: QR 8,621,703)

# Impairment of financial assets – Policy applied up to 31 December 2018

An estimate of the collectible amount of trade receivable is made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis. Amounts which are not individually significant, but which are past due, are assessed collectively and an allowance applied according to the length of time past due.

As at 31 December 2018, there was no indication of impairment loss on the company's receivables.

# Impairment of financial assets – Policy applied from 1 January 2018

The loss allowances for financial assets are based on assumptions about risk of default and expected loss rates. The company uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the company's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

# Allowance for impairment losses on non-financial assets

The management assesses impairment on nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the management considers important which could trigger an impairment review include the following:

- Significant underperformance relative to the expected historical or projected future operating results;
- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- Significant negative industry or economic trends.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount.

As at 31 December 2018, there was no indication of impairment loss on the Company's non-financial assets.

# 3.3 Summary of significant accounting policies

The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended 31 December 2017, except the policies effected due to the adoption of new standards and interpretations effective as of 1 January 2018 as disclosed in Note 4.

# Current versus non-current classification

The Company presents assets and liabilities based on current/non-current classification. An asset is current when it is:

- Expected to be realized or intended to sold or consumed in normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve (12) months after the reporting period

All other assets are classified as non-current.

# **3 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (CONTINUED)

# 3.3 Summary of significant accounting policies (continued)

# Current versus non-current classification (continued)

A liability is current when:

- It is expected to be settled in normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Company classifies all other liabilities as non-current.

# **Property and equipment**

Property and equipment is stated at cost, net of accumulated depreciation and accumulated impairment losses. Such cost includes the cost of replacing part of the property and equipment and borrowing costs for long-term construction projects if the recognition criteria are met.

When significant parts of property and equipment are required to be replaced at intervals, the Company recognizes such parts as individual assets with specific useful lives and depreciates them accordingly. Likewise, when a major inspection is performed, its cost is recognized in the carrying amount of the property and equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in profit or loss as incurred. The present value of the expected cost for the decommissioning of an asset after its use is included in the cost of the respective asset if the recognition criteria for a provision are met.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets as follows:

Machinery	6-7 years
Motor vehicles	5 years
Furniture and fittings	6-7 years
Porta cabins	20 years
Electrical equipment	5 years
Computer equipment	3 years
Telephones	6-7 years

An item of property and equipment and any significant part initially recognized is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the statement of comprehensive income when the asset is de-recognized.

The residual values, useful lives and methods of depreciation of property and equipment are reviewed at each financial year end and adjusted prospectively, if appropriate.

# Construction work in progress and advance billings

Construction work in progress represents the gross unbilled amount expected to be collected from customers for contract work performed to date. It is measured at cost plus profit recognized to date less progress billings and recognized losses. Cost includes all expenditure related directly to specific and an allocation of fixed and variable overheads incurred in the Company's contract activities based on normal operating capacity.

Construction work in progress is presented separately as an asset in the statement of financial position for all contracts in which costs incurred plus recognized profits exceed progress billings. If progress billings exceed costs incurred plus recognized profits, then the difference is presented as advance billing (deferred income) as a liability in the statement of financial position.

# **3** BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# 3.3 Summary of significant accounting policies (continued)

# Financial assets

### Initial recognition and measurement

Financial assets within the scope of IAS 39 are classified as financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, available-for-sale financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Company determines the classification of its financial assets at initial recognition. All financial assets are recognized initially at fair value plus transaction costs, except in the case of financial assets recorded at fair value through profit or loss.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

#### Subsequent measurement

The Company has following categories of financial assets as at the date of financial position. The subsequent measurement of financial assets depends on their classification as follows:

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, such financial assets are subsequently measured at amortized cost using the effective interest rate (EIR) less impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included in finance income in the statement of comprehensive income. The losses arising from impairment are recognized in the statement of comprehensive income in finance costs for loans and in other operating expenses for receivables.

# **De-recognition**

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- The rights to receive cash flows from the asset have expired
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

#### **Impairment of financial assets**

The Company assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if there is objective evidence of impairment as a result of one or more events that has occurred since the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

# Financial assets carried at amortized cost

For financial assets carried at amortized cost, the Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Company determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment of impairment.

# **3 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (CONTINUED)

# 3.3 Summary of significant accounting policies (continued)

# Financial assets (continued)

# Financial assets carried at amortized cost (continued)

When impairment exists, the carrying amount of the asset is reduced through the use of an allowance account and the loss is recognized in profit or loss. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited to finance costs in the statement of comprehensive income.

# **Financial liabilities**

# Initial recognition and measurement

Financial liabilities within the scope of IAS 39 are classified as financial liabilities at fair value through profit or loss, loans and borrowings, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The Company determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings, net of directly attributable transaction costs. The Company's financial liabilities include trade payables, accruals, amounts due to related parties, retention payables, contract liability and other payables.

#### Subsequent measurement

The measurement of financial liabilities depends on their classification as described below:

#### Loans and borrowings

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

# Trade and other payables

Liabilities are realized for amounts to be paid in the future for goods or services received, whether billed by the supplier or not.

# **De-recognition**

A financial liability is derecognized when the obligation under the liability is discharged or cancelled, or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the statement of comprehensive income.

# Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

# Impairment of non-financial assets

The Company assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use. Recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

#### Bank balances and cash

Bank balances and cash in the statement of financial position comprise cash at banks and in hand. For the purpose of the statement of cash flows, bank balances and cash consist of cash at banks and on hand.

# **3 BASIS OF PREPARATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (CONTINUED)

# 3.3 Summary of significant accounting policies (continued)

# **Employees' end of service benefits**

The Company operates an employees' end of service benefit plan under which an it accrues for their contributions, which is in accordance with the labour laws in Qatar.

# Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

#### Foreign currency transactions and balances

Transactions in foreign currencies are translated at the exchange rate ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rate ruling at the reporting date. Foreign exchange differences arising on translation are recognized in the statement of comprehensive income.

Non-monetary assets and liabilities, which are measured at historical cost, denominated in foreign currencies are translated to Qatari Riyal at the exchange rates ruling at the dates of transactions. Non-monetary assets and liabilities, which are stated at fair value, denominated in foreign currencies are translated at the exchange rates ruling at the dates the values were determined.

#### Revenue

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty.

The specific recognition criteria described below must also be met before revenue is recognized.

#### (*i*) On construction contracts

Contract revenue includes the initial amount agreed in the contract plus any variations in contract work, claims and incentive payments, to the extent that it is probable that they will result in revenue and can be measured reliably. As soon as the outcome of a construction contract can be estimated reliably, contract revenue is recognized in the statement of comprehensive income in proportion to the stage of completion of the contract. Contract expenses are recognized as incurred unless they create an asset related to future contract activity. The stage of completion is assessed by reference to total cost incurred to date as a percentage of total estimated contract cost for each contract (surveys of work performed). When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognized only to the extent of contract costs incurred that are likely to be recoverable. An expected loss on a contract is recognized immediately in statement of comprehensive income.

# (ii) Services

Revenue from services rendered is recognized in statement of comprehensive income in proportion to the stage of completion of the transaction at the reporting date.

# **Operating leases**

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognised as an expense in the statement of comprehensive income on a straight-line basis over the lease term.

#### Finance income and finance costs

Finance income comprises interest income on funds invested. Finance costs comprise interest expense on borrowings, changes in the fair value of financial assets at fair value through profit or loss and impairment losses recognized on financial assets. Borrowing costs that are not directly attributable to construction or production of a qualifying asset are recognized in profit or loss using the effective interest method. Foreign currency gains and losses are reported on a net basis.

# Taxes

Income tax is calculated in accordance with the provisions of Qatar Income Tax Law No. 24 of 2018. Income tax expense comprises current tax. Income tax expense is recognized in the statement of comprehensive income except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect to previous years.

# 4 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

### 4.1 New and amended standards and interpretations adopted by the Company

The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the preparation of the Company's annual financial statements for the year ended 31 December 2017, except for the adoption of new standards and interpretations effective as of 1 January 2018.

The Company applies, for the first time IFRSs 9 and 15. In accordance with the transitional provisions of these new standards, comparatives have not been restated. The comparative information for each of the primary financial statements and related disclosures would be presented based on the requirements of IAS 11 and IAS 39 and its related interpretations.

Several other amendments and interpretations apply for the first time in 2018, but do not have an impact on the financial statements of the Company.

# **IFRS 9 Financial Instruments**

IFRS 9 Financial Instruments replaces IAS 39 Financial Instruments: Recognition and Measurement for annual periods beginning on or after 1 January 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement; impairment; and hedge accounting.

The Company has applied IFRS 9 retrospectively, with an initial application date of 1 January 2018. The arrangement has not restated the comparative information, which continues to be reported under IAS 39. Differences arising from adoption of IFRS 9 have been recognised directly in retained earnings and other components of equity, if any.

# Classification and Measurement of Financial Assets

Under IFRS 9, debt instruments are subsequently measured at fair value through profit or loss, amortised cost or fair value through Other Comprehensive Income (OCI). The classification is based on two criteria: the Company's business model for managing the assets; and whether the instruments' contractual cash flows represent "solely payments of principal and interest" on the principal amount outstanding.

The assessment of the Company's business model was made as of the date of initial application, 1 January 2018. The assessment of whether contractual cash flows on debt instruments are solely comprised of principal and interest was made based on the facts and circumstances as at the initial recognition of the assets.

The classification and measurement requirements of IFRS 9 did not have a significant impact to the Company.

Trade and other receivables classified as loans and receivable as at 31 December 2017 are held to collect contractual cash flows and give rise to cash flows representing solely payments of principal and interest. These are classified and measured as debt instruments at amortised cost beginning 1 January 2018.

#### Impairment of Financial Assets

The Company has the following types of financial assets which are subject to IFRS 9's expected credit loss (ECL) model:

- Trade receivables and retention receivables
- Contract assets (Construction contract working in progress in the previous year)

The adoption of IFRS 9 has fundamentally changed the Company's accounting for impairment losses for financial assets replacing the IAS 39's incurred loss approach with a forward-looking expected credit loss (ECL) approach. The Company was required to revise its impairment methodology under IFRS 9 for each of these classes of assets. The adoption of the ECL requirements of IFRS 9 did not result in any material impact on the impairment allowances of the Company's financial assets.

The accounting for the Company's financial liabilities remains largely the same as it was under IAS 39.See accounting policies adopted as at 1 January 2018 for the Classification, measurement and new impairment policy of financial assets. IFRS 9 also significantly amends other standards dealing with financial instruments such as IFRS 7 Financial Instruments: Disclosures.

# 4 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (CONTINUED)

# 4.1 New and amended standards and interpretations adopted by the Company (continued)

# **IFRS 9 Financial Instruments – Accounting policy**

# Financial assets

#### Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them. Trade receivable and other receivables that do not contain a significant financing component or for which the Company has applied the practical expedient are measured at the transaction price determined under IFRS 15. Refer to the accounting policies for Revenue from contracts with customers.

In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

# Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortised cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss

The Company's' financial assets includes the trade and other receivables, retention receivables, contract assets, deposits, bank balances, due from related parties and cash.

# Financial assets at amortised cost (Trade, other and retention receivables)

This category is the most relevant to the Company. The Company measures financial assets at amortised cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired. The Company's financial assets at amortised cost includes trade and other receivables, retention receivables and bank balances.

# Cash and bank balances

Cash and bank balances in the statement of financial position and the statement of cash flows comprise of cash at banks and cash in hand.

# 4 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (CONTINUED)

# 4.1 New and amended standards and interpretations adopted by the Company (continued)

#### IFRS 9 Financial Instruments – Accounting policy (continued)

#### Financial assets (continued)

#### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Company's statement of financial position) when:

- The rights to receive cash flows from the asset have expired; or
- The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass- through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of its continuing involvement. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

# Impairment of financial assets

The Company recognises an allowance for expected credit losses (ECLs) for all debt instruments at amortised cost. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Company expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables and contract assets, the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

The Company considers a financial asset in default when contractual payments are 60 days past due. However, in certain cases, the Company may also consider a financial asset to be in default when internal or external information indicates that the Company is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Company. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

# Measurement of ECLs

# i) Contract assets, trade and retention receivables

For contract assets, trade and retention receivables, the Company applies the simplified approach to providing for expected credit losses, which requires the use of the lifetime expected loss provision for all receivables. The Company has established a provision matrix that is based on the Company's historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

# 4 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (CONTINUED)

# 4.1 New and amended standards and interpretations adopted by the Company (continued)

# IFRS 9 Financial Instruments – Accounting policy (continued)

### Financial assets (continued)

Impairment of financial assets (continued) Measurement of ECLs (continued)

(ii) Bank term deposits (cash and cash equivalents)

The ECL is based on the 12-month ECL. The 12-month ECL is the portion of lifetime ECLs that results from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

Bank term deposits are considered to be low risk, therefore, are considered to be low credit risk financial assets. It is the Company's policy to measure such instruments on a 12-month ECL basis. In all cases, the Company considers that there has been a significant increase in credit risk when contractual payments are more than 365 days past due.

Lifetime ECLs are the expected credit losses that result from all possible default events over the expected life of a financial instrument. This means that the Company needs to estimate the risk of a default occurring on the financial instrument during its expected life. The 12-month ECL is defined as a portion of the lifetime ECL that represent the expected credit losses that result from default events on a financial instrument that are possible within the 12 months after the reporting date.

# Contract assets

The contract assets are subject to an impairment assessment in accordance with IFRS 9. In addition, if upon initial measurement, there is a difference between the measurement of the receivable under IFRS 9 and the corresponding amount of revenue, that difference will be presented as an expense (e.g., as an impairment loss). Impairment losses resulting from contracts with customers are presented separately from losses on other contracts.

# Financial liabilities

# Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade payables, accruals, due to related parties, contract liability and other payables.

#### Subsequent measurement

Financial liabilities are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when liabilities are derecognised as well as through the EIR amortisation process.

#### Loans and borrowings

This is the category most relevant to the Company. After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit or loss. This category generally applies to interest-bearing loans and borrowings.

# 4 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (CONTINUED)

# 4.1 New and amended standards and interpretations adopted by the Company (continued)

# IFRS 9 Financial Instruments – Accounting policy (continued)

# Financial liabilities (continued)

#### Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

# IFRS 15 Revenue from Contracts with Customers - Impact of adoption

The Company adopted IFRS 15, Revenue from contracts with customers from 1 January 2018.

IFRS 15 provides a single, principles based five-step model to be applied to all contracts as outlined below. It is based on the transfer of control of goods and services to customers and replaces the separate models for goods, services and construction contracts.

- Identify the contract(s) with a customer
- Identify the performance obligations in the contract
- Determine the transaction price
- Allocate the transaction price to the performance obligations in the contract
- Recognise revenue when or as the entity satisfies its performance obligations

The Company operates long-term construction contract and input method is used for the recognition of revenue based on the principles set out in IFRS 15. Revenue represents income recognised in respect of services provided during the period based on the delivery of performance obligation and an assessment of when control is transferred to the customer. The Company has generally concluded that it is the principal in its revenue arrangements, because it typically controls the goods or services before transferring them to the customer. Based on the assessment of impact, the following were identified.

The Company adopted IFRS 15 using the modified retrospective method and elected to apply the five-step model to contracts that were not completed at the date of the initial application of this standard. Based on the assessment of impact, it was concluded that the standard does not have a material effect, when applied, on the financial statements of the Company. Accordingly, no adjustments to the opening balance of retained earnings as at 1 January 2018 were recognised in the statement of changes in equity.

# IFRS 15 Revenue from Contracts with Customers - Accounting policy

The Company has adopted IFRS 15 effective 1 January 2018 and as a result, the Company has applied the following accounting policy in the preparation of its financial statements.

# **Revenue** recognition

The revenue is from long-term contract with the construction scope. The Company determines if revenue will be recognised over time or at a point in time for its identified performance obligations.

#### Construction contract revenue

The Company entered into contract with customers which contain fixed contract term. Where revenue is recognised over time, the Company applies the relevant revenue recognition method for measuring progress that faithfully depicts the Company's performance in transferring control of the goods and services to the customer.

# 4 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (CONTINUED)

# 4.1 New and amended standards and interpretations adopted by the Company (continued)

# IFRS 15 Revenue from Contracts with Customers - Accounting policy (continued)

# Financial liabilities (continued)

# Revenue recognition (continued)

# Construction contract revenue (continued)

The Company uses the input method to measure progress and revenue are recognised in direct proportion to costs incurred where the transfer of control is most closely aligned to the Company's efforts in delivering the service. For contracts with multiple components to be delivered to customers such as in integrated facilities development contracts, the Company applies judgement to consider whether those promised goods and services are:

- Distinct and accounted for as separate performance obligations;
- Combined with other promised goods or services until a bundle is identified that is distinct; or
- Part of a series of distinct goods and services that are substantially the same and have the same pattern of transfer over time i.e. where the customer is deemed to have simultaneously received and consumed the benefits of the goods or services over the life of the contract.

The Company considers its construction contract to have a single performance obligation on the basis that the Company provides a significant service of integration in creating a combined output. As such, management has concluded that the goods and services are not distinct within the context of the contract.

At contract inception, the total transaction price is determined, being the amount to which the Company expects to be entitled and has rights under the current contract. This includes the fixed price stated in the contract and an assessment of any variable consideration, up or down, resulting from e.g. service penalties/liquidated damages. Variable consideration is typically estimated based on the expected value method and is only recognised to the extent it is highly probable that a subsequent change in its estimate would not result in a significant revenue reversal. The Company's transaction price is mostly exposed to variability due to possible liquidated damages, however, estimates are constrained as there are no historical information available for paid claims or liquidated damages.

# Income from manpower services

Income arising from provision of manpower services is recognised at a fixed rate in accordance with the terms of contract.

In case of fixed-price contracts, the customer pays the fixed amount based on a payment schedule. If the services rendered by the Company exceed the payment, a contract asset is recognised. If the payments exceed the services rendered, a contract liability is recognised.

If the contract includes an hourly fee, revenue is recognised in the amount to which the Company has a right to invoice. Customers are invoiced on a monthly basis and consideration is payable when invoiced.

# Income from equipment rental

Rental income arising from operating leases on equipment is recognised, net of discount, in accordance with the terms of lease contracts over the lease term on a straight-line basis, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset.

# Contract fulfilment costs

Costs incurred to ensure that the project has appropriate organisational, operational and technical infrastructures, and mechanisms in place to enable the delivery of full services under the contract target operating model, are defined as contract fulfilment costs. Only costs which meet all three of the criteria below are included within contract assets on the balance sheet:

- the costs directly relate to the contract (e.g. sub-contractors);
- the Company is building an asset that belongs to the customer that will subsequently be used to deliver contract outcomes; and
- the costs are expected to be recoverable i.e. the contract is expected to be profitable after amortising the capitalised costs.

# 4 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (CONTINUED)

# 4.1 New and amended standards and interpretations adopted by the Company (continued)

# IFRS 15 Revenue from Contracts with Customers - Accounting policy (continued)

# Financial liabilities (continued)

# Contract fulfilment costs (continued)

Contract fulfilment costs covered within the scope of another accounting standard, such as inventories, intangible assets, or property, plant and equipment are not capitalised as contract fulfilment assets but are treated according to the relevant standard.

# Principal versus agent considerations

The Company enters into agreement with subcontractors to enable it to deliver the projects. Currently, the Company considers itself as the principal and therefore, the contract revenue is recognised at gross.

# Loss making contracts

The requirements in IAS 37 for onerous contracts apply to all contracts in the scope of IFRS 15. The onerous contract are the contracts in which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it.

The unavoidable costs under a contract reflect the least net cost of exiting from the contract, which is the lower of the cost of fulfilling it and any compensation or penalties arising from failure to fulfil it. The present obligation under the onerous contract shall be recognised and measured as a provision

# **Contract Assets and Contract Liabilities**

The contract assets consist of unbilled amounts typically resulting from sales under long-term contracts when the cost-to-cost method of revenue recognition is utilized and revenue recognized exceeds the amount billed to the customer. The contract liabilities consist of advance payments and billings in excess of costs incurred and deferred revenue. The non-current portion of deferred revenue, if any is included in other long-term liabilities in the statement of financial position.

# Warranty obligations

The Company typically provides warranties for general repairs of defects that existed at the time of sale, as a standard practice (generally, the warranty period ranges from 1-2 years after completion of the project). These assurance-type warranties are accounted for under IAS 37 Provisions, Contingent Liabilities and Contingent Assets.

# Other New and amended standards and interpretations

Several other amendements and interpretation apply for the first time in 1 January 2018. The adoption of the amendments and improvements had no significant impact on the financial statements.

# 4.2 Standards, amendments and interpretations issued but not effective

# Standards issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Company's financial statements are disclosed below. The Company intends to adopt these standards, if applicable, when they become effective.

# IFRS 16 Leases

IFRS 16 was issued in January 2016 and it replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lesses to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under IAS 17.

The Company is currently performing an initial assessment of the potential impact of the adoption of IFRS 16 on its financial statements. As of the reporting date, the Company did not early adopt any standards, interpretations or amendments that have been issued but are not yet effective.

# 4 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES (CONTINUED)

### 4.2 Standards, amendments and interpretations issued but not effective (continued)

### Standards issued but not yet effective (Continued)

The following standards and interpretations are not expected to have a significant impact on the Company's financial statements.

Topics	Effective date
IFRIC Interpretation 23 Uncertainty over Income Tax Treatment	1 January 2019
Amendments to IFRS 9: Prepayment Features with Negative Compensation	1 January 2019
Amendments to IAS 19: Plan Amendment, Curtailment or Settlement	1 January 2019
Amendments to IAS 28: Long-term interests in associates and joint ventures	1 January 2019
Annual Improvements 2015-2017 Cycle (issued in December 2017)	1 January 2019
IFRS 17 Insurance Contracts	1 January 2021

The Company did not early adopt any standards, interpretations or amendments that have been issued but are not yet effective.

# 5 **REVENUE**

Revenue by type:	2018 QR	2017 QR
Construction contract revenue	8,594,607	20,975,734
Income from manpower services	17,670,930	18,717,483
Income from equipment rental	1,333,145	2,811,391
Income from other activities	225,846	1,734,382
	27,824,528	44,238,990
All revenue of the Company is coming from corporate customer	rs.	
	2018	2017
Revenue by counterparty:	QR	QR
External customers	8,605,168	20,975,734
Related party (Note 22)	19,219,360	23,263,256
	27,824,528	44,238,990

The Company operates in the State of Qatar with the corporate customers and the Company recognizes the revenue over the period of time of the contract.

The transaction price allocated to the remaining performance obligations (unsatisfied or partially unsatisfied) amounting to QR 720,568 as at 31 December 2018 will be completed within a year.

# 6 DIRECT COSTS

	2018 QR	2017 QR
Salaries and related expenses	22,832,987	28,875,381
Sub-contract costs	6,185,207	18,827,397
Reversal of (provision) for loss making contracts (Note 21)	(2,286,084)	516,774
Material	4,800,009	9,148,627
Rent expense	1,792,110	2,148,957
Food expenses	1,749,200	2,123,710
Depreciation (Note 12)	1,475,599	3,205,717
Water and electricity	477,729	566,569
Travel and hotels	421,572	535,802
Vehicle hire and related costs	397,657	594,483
Communication and courier charges	391,614	582,417
Insurance	89,961	368,949
Material testing charges	47,190	3,800
Accommodation and subsistence	12,354	7,100
Hire of labour	5,860	1,376,824
Miscellaneous	661,223	713,342
	39,054,188	69,595,849

# 7 OTHER INCOME

	2018 QR	2017 QR
Gain on disposal of property and equipment Miscellaneous income	72,580	2,005,769 148,780
	72,580	2,154,549

# 8 GENERAL AND ADMINISTRATIVE EXPENSES

	2018 QR	2017 QR
Legal and consultants fees	360,605	360,128
Tender expense	30,000	22,238
Printing and stationery	28,473	119,731
Entertainment and advertising	28,186	19,026
	447,264	521,123

# 9 FINANCE COSTS

	2018 QR	2017 QR
Interest expense Bank charges and commissions	979,709	7,477 4,922,388
	979,709	4,929,865

# 10 INCOME TAX EXPENSE

The income tax expense for the year is computed as follows:

The meome ax expense for the year is computed as follows.	2018 QR	2017 QR
Accounting loss before tax Adjustments for:	(13,123,396)	(29,328,670)
Non-deductible depreciation	-	1,261,697
Non-deductible provision	-	516,772
Disallowed expenses	-	75,640
Other amendments		(1,833,019)
Gross taxable revenue (loss)	-	(29,307,580)
Less: Carried forward tax losses		(113,709,596)
Tax loss		(143,017,176)
Income tax expense for the year		

Income tax expense for the year to be calculated by applying the tax rate applicable to the Company on the portion of the taxable income relevant, if any, to the foreign shareholder (99%), as per the Articles of Association of the Company.

# 11 CONTRACT ASSETS/ LIABILITIES

The analysis of the contract assets / liabilities are as follows:

	2018 QR	2017 QR
Contract asset on Al Merqab Contract Contract liability on North East Underground Car Park (NECP) Contract	434,380 (599,321)	4,927,551 (922,893)
	(164,941)	4,004,658

The project wise analysis of the contract assets (contract liabilities) as at the reporting date is as follows:

	Al Merqab Project		NECP	Project
	2018	2017	2018	2017
	QR	QR	QR	QR
Contract costs incurred to date	1,027,967,682	1,013,331,882	559,801,384	554,443,394
Add: Recognized losses	(224,031,001)	(217,666,237)	(72,805,901)	(67,771,483)
	803,936,681	795,665,645	486,995,483	486,671,911
Progress billings to date	(803,502,301)	(790,738,094)	(487,594,804)	(487,594,804)
Contract assets / (Contract liabilities)	434,380	4,927,551	(599,321)	(922,893)

As at 31 December 2018 the contract assets were not impaired. (2017: Nil)

# Terna Qatar L.L.C.

# NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2018

# 12 PROPERTY AND EQUIPMENT

	Machinery QR	Motor vehicles QR	Furniture and fittings QR	Porta cabins QR	Electrical equipment QR	Computer equipment QR	Telephones QR	Total QR
Gross carrying values: At 1 January 2018 Additions Disposals	25,305,905 - -	3,549,255	1,282,408	10,017,231	1,834,224 1,998 (157,906)	2,762,250 - (8,616)	487,411 - -	45,238,684 1,998 (166,522)
At 31 December 2018	25,305,905	3,549,255	1,282,408	10,017,231	1,678,316	2,753,634	487,411	45,074,160
Accumulated depreciation: At 1 January 2018 Charge for the year Relating to disposals	24,234,138 723,443 -	3,267,567 100,208	1,249,196 33,212 -	3,033,017 500,862	1,636,166 77,589 (157,906)	2,730,570 23,666 (8,616)	466,327 16,619 -	36,616,981 1,475,599 (166,522)
At 31 December 2018	24,957,581	3,367,775	1,282,408	3,533,879	1,555,849	2,745,620	482,946	37,926,058
Net carrying values: At 31 December 2018	348,324	181,480	<u> </u>	6,483,352	122,467	8,014	4,465	7,148,102

# Terna Qatar L.L.C.

# NOTES TO THE FINANCIAL STATEMENTS

At 31 December 2018

# 12 PROPERTY AND EQUIPMENT (CONTINUED)

	Machinery QR	Motor vehicles QR	Furniture and fittings QR	Porta cabins QR	Electrical equipment QR	Computer equipment QR	Telephones QR	Total QR
Gross carrying values:								
At 1 January 2017	27,975,492	3,549,255	1,407,817	10,130,834	2,006,449	2,754,376	487,411	48,311,634
Additions	50,125	-	-	-	53,472	7,874	-	111,471
Disposals	(2,719,712)		(125,409)	(113,603)	(225,697)			(3,184,421)
At 31 December 2017	25,305,905	3,549,255	1,282,408	10,017,231	1,834,224	2,762,250	487,411	45,238,684
Accumulated depreciation:								
At 1 January 2017	24,351,699	3,158,767	1,315,961	2,561,968	1,647,142	2,695,297	407,503	36,138,337
Charge for the year	2,268,905	108,800	55,786	503,678	174,451	35,273	58,824	3,205,717
Relating to disposals	(2,386,466)	-	(122,551)	(32,629)	(185,427)	_	-	(2,727,073)
					<u>, , , , , , , , , , , , , , , , , ,</u>			
At 31 December 2017	24,234,138	3,267,567	1,249,196	3,033,017	1,636,166	2,730,570	466,327	36,616,981
Net carrying values:								
At 31 December 2017	1,071,767	281,688	33,212	6,984,214	198,058	31,680	21,084	8,621,703
				-,	22 0,000	51,000	1,001	2,221,700

# **13 TRADE AND OTHER RECEIVABLES**

	2018	2017
	QR	QR
Due from related parties (Note 22)	3,411,777	5,029,998
Retention receivable	2,351,197	376,248
Advance to suppliers	983,189	2,699,971
Trade receivables	195,611	5,681,185
Deposits and prepayments	116,154	353,824
Other receivables	866,857	1,354,000
	7,924,785	15,495,226
Allowance for the expected credit losses (Note i)	(571,859)	
	7,352,926	15,495,226

Note i:

As at 31 December 2018, provision for allowances for credit losses is as follows:

	2018 QR	2017 QR
Trade receivable Retentions	195,611 376,248	-
	571,859	

# 14 BANK BALANCES AND CASH

	2018 QR	2017 QR
Cash in bank Cash in hand	1,691,987 59,678	4,741,938 197,197
	1,751,665	4,939,135

# 15 SHARE CAPITAL

	2018 QR	2017 QR
Authorised, issued and fully paid 200 ordinary shares at QR 1,000 each	200,000	200,000
	200,000	200,000

# 16 LEGAL RESERVE

As required by the Company's Articles of Association and Qatar Commercial company law No. 11 of 2015, 10% of the net profit for the year should be transferred to legal reserve until the reserve totals 50% of the issued share capital. The reserve is not normally available for distribution except in the circumstances stipulated in the above mentioned law.

# 17 SUBORDINATED LOAN

On 30 June 2013, the Company obtained a subordinated loan from Terna Overseas Ltd. ("Terna"). As per the subordinated loan agreement, the loan carries no interest and is repayable at the Company's discretion. The loan is subordinated to the claims of the Company's creditors and therefore, in the event of liquidation, the loan has no priority over the claims to the assets of the Company by secured and unsecured creditors.

During the year 2018, the Company has made a loan repayment of QR 4,472,602. Accordingly, the subordinated loan given by Terna Overseas Ltd as at 31 December 2018 amounted to EUR 13,270,631 (QR 55,310,428). Further, the loan has been revalued at year end resulting to foreign exchange gain of QR 2,492,388.

# 18 FOREIGN CURRENCY TRANSLATION RESERVE

This reserve represents the revaluation gains (loss) on the translation of Euro denominated subordinated loan facility into the reporting currency (QR) of the Company.

# **19 EMPLOYEES' END OF SERVICE BENEFITS**

The movement in the employees' end of service benefits is as follows:

	2018 QR	2017 QR
At 1 January Provided during the year Paid during the year	5,289,220 690,979 (1,895,453)	4,854,818 1,402,618 (968,216)
At 31 December	4,084,746	5,289,220

# 20 TRADE AND OTHER PAYABLES

	2018 QR	2017 QR
Due to related parties (Note 22)	21,832,454	15,164,344
Retention payable	13,360,433	18,134,446
Trade payables	8,240,993	5,339,450
Accruals	577,347	807,455
Other payables	1,169,495	1,621,441
	45,180,722	41,067,136

# 21 PROVISIONS FOR LOSS MAKING CONTRACTS

	2018 QR	2017 QR
At 1 January (Reversal) provided during the year	2,409,470 (2,286,084)	1,892,696 516,774
At 31 December	123,386	2,409,470

# 22 TRANSACTIONS WITH RELATED PARTIES

Related parties represent associated companies, major shareholders, directors and key management personnel of the Company, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Company's management.

### **Related party transactions**

Transactions with related parties included in the interim statement of comprehensive income are as follows:

	20.	2018		2017	
	Sales QR	Other expenses QR	Sales QR	Other expenses QR	
Terna S.A. Abu Dhabi Branch Terna S.A. Greece Head Office Terna SA (Qatar Branch) GCC-WAC Joint Arrangement		1,236,213 803,759	23,263,256	24,538 3,184,545 2,832,287	
	19,219,360	2,039,972	23,263,256	6,041,370	

# **Related party balances**

Balances with related parties included in the interim statement of financial position are as follows:

	2018			2017		
	Notes	Due from	Due to	Due from	Due to	
		QR	QR	QR	QR	
Terna SA - Sharjah		3,097,007	-	2,623,172	-	
GCC-WAC Joint Arrangement	(i)	-	787,016	2,406,826	-	
Terna S.A – Qatar Branch		-	15,204,079	-	11,852,330	
Terna S.A Abu Dhabi Branch		-	146,644	-	146,644	
Terna SA - Greece		-	4,235,956	-	3,165,370	
Terna Bahrain Holding W.L.L.		44,773	-	-	-	
Terna Contracting W.L.L.		269,997	-	-	-	
Terna SA – Iraq		<u> </u>	1,458,759			
		3,411,777	21,832,454	5,029,998	15,164,344	

#### Note (i):

The amount receivable as at 31 December 2017 from GCC - WAC Joint Arrangement includes accrued income recognized against joint venture by the Company net of payables to the same party, as their settlement terms are made on net basis.

#### Terms and conditions of transactions with related parties

The sales to and purchases from related parties are made at terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the reporting date are unsecured and the settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables.

The Company has not recorded any impairment of receivables relating to amounts due from related parties as at 31 December 2018 and 31 December 2017. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

#### Compensation of key management personnel

The remuneration of directors and other members of key management during the period were as follows:

	2018 QR	2017 QR
Short-term benefits	775,923	1,028,546

# 23 CONTINGENCIES

At 31 December 2018, the Company had contingent liabilities in respect of bank guarantee and performance bond in relation to the construction contracts amounting to QR 7,754,208 (2017: QR 74,489,208).

# 24 FINANCIAL RISK MANAGEMENT

### **Objectives and policies**

The Company's principal financial liabilities comprise trade payables, amounts due to related parties, contract liabilities, accruals and other payables. The main purpose of these financial liabilities is to raise finance for the Company's operations. The Company has various financial assets such as retention receivables, contract assets, trade receivables, due from related parties, deposits, other receivables and cash and bank balances, which arise directly from its operations.

The main risks arising from the Company's financial instruments are market risk, credit risk and liquidity risk. Market risk is the risk that changes in market prices, such as interest rates and foreign currency exchange rates, will affect the Company's income or the value of its holdings of financial instruments. The Management reviews and agrees policies for managing each of these risks, which are summarised below.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flow of a financial instrument will fluctuate due to changes in market interest rates.

The Company's exposure to the risk of changes in market interest rates relates primarily to the Company's financial assets and liabilities with floating interest rates. As at 31 December 2018, there were no financial assets and liabilities that is subject to floating interest rate, thus the Company is not exposed to interest rate risks.

# Currency risk

Currency risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates. As Qatari Riyal is pegged to the US Dollar, balances denominated in US Dollars are not considered to represent significant currency risks.

# Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Company is exposed to credit risk on its trade receivables, contract assets, retention receivable, amount due from related parties and bank balances. The Company does not hold collateral as security

With respect to credit risk arising from the financial assets of the Company, the exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments are as follows:

	2018 QR	2017 QR
Bank balances	1,691,987	4,741,938
Trade receivable	195,611	5,681,185
Retention receivable	2,351,197	376,248
Contract assets (working in progress in the previous year)	434,380	4,927,551
	4,673,175	15,726,922

# Impairment of financial assets

Bank balances

While cash and cash equivalents are also subject to the impairment requirements of IFRS 9, the identified impairment loss was immaterial.

# 24 FINANCIAL RISK MANAGEMENT (CONTINUED)

# Impairment of financial assets (continued)

### Trade receivables, Retention receivables and contract assets

The Company applies the IFRS 9 simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables, retention receivables and contract assets.

Except the retention amounting to QR 376,248, the balance retention is not yet due for the receipt.

To measure the expected credit losses, trade receivables, retention receivables and contract assets have been grouped based on shared credit risk characteristics and the days past due. The contract assets relate to unbilled work in progress and have substantially the same risk characteristics as the trade receivables for the same types of contracts. The Company has therefore concluded that the expected loss rates for trade receivables are a reasonable approximation of the loss rates for the contract assets and the retentions.

On that basis, the loss allowance as at 31 December 2018 was determined as follows for the trade receivables, retention receivables and contract assets:

		Days past due				
	Not past due QR	Current QR	<30 days QR	30-60 days QR	More than 60 days QR	Total QR
Expected loss rate	-	0%	0%	0%	100%	
Gross carrying amount – trade receivables	-	-	-	-	195,611	195,611
Gross carrying amount - retention	1,974,949	-	-	-	376,248	2,351,197
Gross carrying amount - contract assets	-	434,380	-	-	-	434,380
Expected credit losses	-	-	-	-	571,859	571,859

# Liquidity risk

The Company's objective is to maintain a balance between continuity of funding and flexibility through the use of bank overdrafts and bank loans. The Company assessed the concentration of risk with respect to refinancing its debt and concluded it to be low. Access to sources of funding is sufficiently available and debt maturing within 12 months can be rolled over with existing lenders. The contractual maturity of trade payables, accrual expenses, due to related parties, retention payables and other payables is less than 12 months and the amounts disclosed under Note 20 are undiscounted amounts.

# **Capital management**

The primary objective of the Company's fund management is to ensure that it maintains a strong credit base in order to support its business. The Company manages its funds structure and makes adjustments to it, in light of changes in business conditions and its expectations. To maintain or adjust the funds structure, the Company may adjust the funds from shareholders. Company funds comprise accumulated losses and is measured at QR 95,054,460 at 31 December 2018 (2017: QR 81,931,064).

# 25 FAIR VALUES OF FINANCIAL INSTRUMENTS

Financial instruments comprise of financial assets and financial liabilities. Financial assets consist of trade receivables, contract assets, retention receivable, due from related parties and cash and bank balances. Financial liabilities consist of trade payables, contract liabilities, retention payable, accrued expenses, due to related parties and other payables.

The fair values of financial instruments are not materially different from their carrying values.