



PRESS RELEASE

Strategic partnership between HERON and ELINOIL

Athens, 5 September 2018

HERON and ELINOIL announce their strategic partnership for the supply of electric energy and natural gas to the Greek market. More specifically, HERON will provide electric energy and natural gas to ELINOIL, which ELINOIL then will distribute to its customers.

The strategic goal of the partnership is to offer customers with a wide range of energy products, to expand the sales network and exploit alternative retail networks.

HERON was established by GEK TERNA Group, a leader in energy production from conventional and renewable (RES) energy sources in Greece and abroad while ENGIE, the largest independent electricity producer and supplier in the world, participates in its share capital. HERON is one of the biggest and most reliable companies engaging in the Production, Supply and Trading of electric energy as well as the Supply and Trading of natural gas.

ELINOIL, active in the fuel and lubricant sector, currently owns 10% of the Greek market. It has an extensive network of 620 cooperating and self-operating petrol stations throughout Greece. It has a leading position in supplying the Greek industry with liquid fuels, solid fuels and lubricants, as it has been in the industry since 1954 as the most reliable energy consultant. The company has also significant presence in the field of marine tourism, which it supplies with fuel and lubricants through a coastal network of more than 140 **elin** service stations, as well as state-of-the-art service stations for yachts which the company has built and operates at marinas all over Greece.

About HERON

HERON Group operates in the sectors of production and supply of electric energy for households and medium voltage customers as well as the supply and trading of natural gas, with dynamic presence in Greece and abroad. Its shareholders are: GEK TERNA Group, one of the largest Greek business groups and a leader in the sector of Renewable Energy Production (RES) in Greece, ENGIE (formerly GDF Suez), the largest an independent producer and supplier of electric energy worldwide with presence in 70 countries, and QATAR PETROLEUM, which plays a leading role in the global natural gas market.

About ELINOIL

ELINOIL, also known as elin, was established in 1954 and is one of the most dynamic fuel companies in Greece with an extensive network of 620 service stations. The longest-running Greek fuel company is active in the fields of fuel stations, in the supply of yachts, industrial units and seagoing shipping with liquid fuels, solid fuels and lubricants, as well as in buildings' and household heating needs. The company's commitment to development that respects both the environment and people, ELINOIL will continue to grow by remaining consistent in its principles of ethos, effectiveness and reliability, offering products and services of impeccable quality.

HERON

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